



Automobili Lamborghini S.p.A.

Lamborghini Investor Field trip
June 29, 2023

Robert Schwarzl | Head of Financial Communication, Analytics and Investor Relations

Paolo Poma | Chief Financial Officer, Managing Director and Board Member of Automobili Lamborghini

Revuelto: The vehicle is not yet offered for sales and is therefore not subject to Directive 1999/94/EC. The fuel consumption and emission data are in the type of approval stage.



DISCLAIMER

The following presentations as well as remarks/comments and explanations in this context contain forward-looking statements on the business development of the Audi Group. These statements are based on assumptions relating to the development of the economic, political and legal environment in individual countries, economic regions and markets, and in particular for the automotive industry, which we have made on the basis of the information available to us and which we consider to be realistic at the time of going to press. The estimates given entail a degree of risk, and actual developments may differ from those forecast. All figures are rounded, so minor discrepancies may arise from addition of these amounts.

At the time of preparing these presentations, it is not yet possible to conclusively assess the specific effects of the latest developments in the Russia-Ukraine conflict on the Audi Group's business, nor is it possible to predict with sufficient certainty to what extent further escalation of the Russia-Ukraine conflict will impact on the global economy and growth in the industry in fiscal year 2023.

Any changes in significant parameters relating to our key sales markets, or any significant shifts in exchange rates, energy and other commodities or the supply with parts relevant to the Audi Group will have a corresponding effect on the development of our business. In addition, there may also be departures from our expected business development if the assessments of the factors influencing sustainable value enhancement and of risks and opportunities presented develop in a way other than we are currently expecting, or if additional risks and opportunities or other factors emerge that affect the development of our business.

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IT IS FORBIDDEN TO TAKE PHOTOGRAPHS IN ANY PART OF THE FACTORY PLANT.



Lamborghini Investor Field trip

Stephan Winkelmann | Chairman & Chief Executive Officer of Automobili Lamborghini

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The foundation

An outstanding vision to revolutionize the status quo



BORN AS A CHALLENGE



The creation of Lamborghini Brand

A Brand shaped on iconic models



MIURA

THE REDEFINITION OF THE
SPORTSCAR CONCEPT



ESPADA

THE FIRST GT2+2



COUNTACH

A NEW DESIGN VISION



LM002

THE FIRST SUPER SUV IN HISTORY

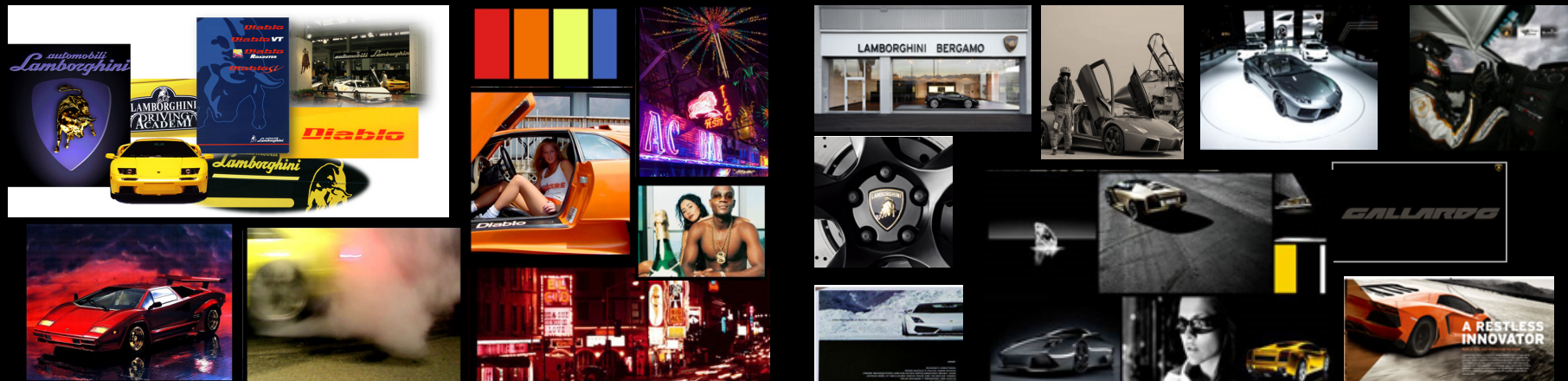
1963-1990

ICONIC MODELS PIONEERING NEW SEGMENT



Brand development

From a great name to a real Luxury Brand



1990-2000

2001-2013

NO CLEAR IDENTITY

ITALIAN
EXTREME
UNCOMPROMISING

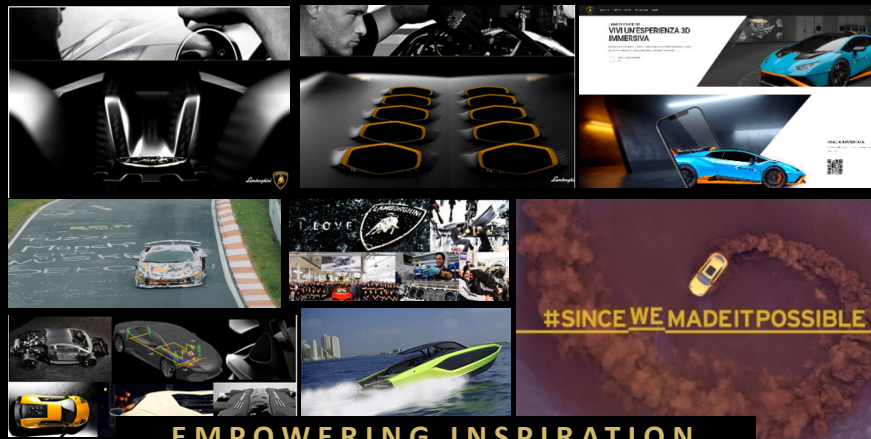
AN EXOTIC BRAND WITH
A GREAT NAME

REGAIN RESPECT WITH A SHARP MESSAGE
IN THE LUXURY SEGMENT



Brand development

Relevant for a wider audience with a strong forward looking attitude



EMPOWERING INSPIRATION
2014-2020

VISIONARY
CUTTING EDGE
PURE

**MORE HUMAN & SUITABLE FOR
A WIDER AUDIENCE**



DRIVING HUMANS BEYOND
2021-2030

BRAVE
UNEXPECTED
AUTHENTIC

**BECOME A SYMBOL OF HUMAN
PROGRESSION**



Lamborghini today

A solid company covering the full automotive value chain



DEVELOPMENT



MANUFACTURE



SALES

Huracán EVO: Fuel consumption combined: 13.7 l/100km ; CO₂-emissions combined: 332 g/km (WLTP); Urus: Fuel consumption combined: 14.4 l/100km ; CO₂-emissions combined: 320 g/km (WLTP); Revuelto: The vehicle is not yet offered for sales and is therefore not subject to Directive 1999/94/EC. The fuel consumption and emission data are in the type of approval stage; Other models depicted are not available for sale.



Being the leader of the 'Unexpected'

MIURA



COUNTACH



SESTO ELEMENTO



350 GTV



LM002



REVENTÓN



MARZAL

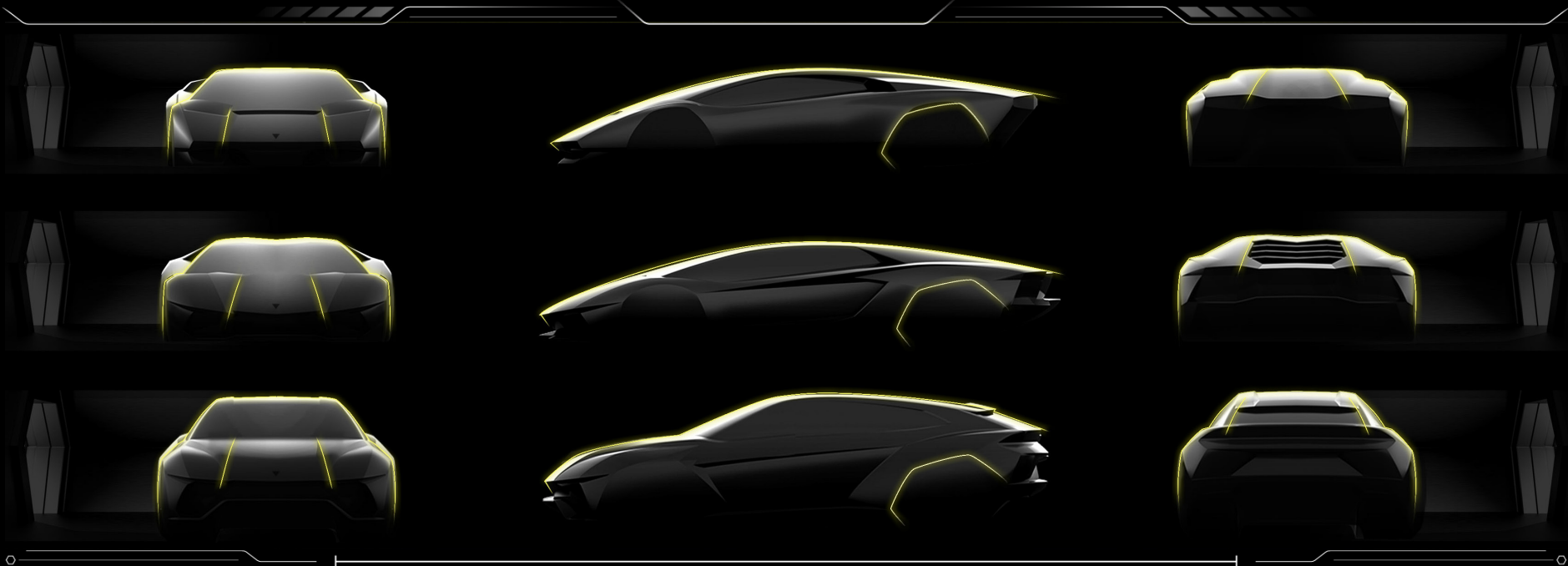


ESTOQUE





Design DNA Matrix





Product strategy

Two different approaches, same DNA

S U P E R S P O R T S C A R M O D E L S

Know how on powertrain,
electrification & vehicle dynamics
(performance & fun to drive)

+

Lightweight construction competences

+

Distinctive design

A P U R E I T A L I A N D R E A M C A R

V E R S A T I L I T Y M O D E L S

Synergies with high technological platform of the
Group as a competitive advantage

+

Lamborghini DNA: unique design

+

Vehicle dynamics
(performance & fun to drive)

P I O N E E R I N G N E W N I C H E S



An offer to satisfy a wide range of customer's needs

Maximizing the offer in line with Brand DNA

ROAD - LEGAL

MODELS

ONE
OFF

V12



V12



AUTENTICA AND INVINCIBILE

FEW OFF

V12



COUNTACH

DERIVATES

HURACÁN EVO
SPYDER

HURACÁN STO

HURACÁN
TECNICAHURACÁN
STERRATOURUS
PERFORMANTE

3 MODEL LINES

V12



REVUELTO



HURACÁN EVO



URUS S

TRACK MODELS

HURACÁN
SUPER TROFEO EVO2HURACÁN
GT3 EVO 2

LMDh

V12

ESSENZA
SCV12

Countach: Fuel consumption combined: 19.5 l/100 km; CO₂-emissions combined: 440 g/km (WLTP); Huracán EVO: Fuel consumption combined: 13.7 l/100km ; CO₂-emissions combined: 332 g/km (WLTP); Huracán EVO Spyder: Fuel consumption combined: 14.9 l/100km; CO₂-emissions combined: 338 g/km (WLTP); Huracán STO: Fuel consumption combined: 13.9 l/100km ; CO₂-emissions combined: 331 g/km (WLTP); Huracán Tecnica: Fuel consumption combined: 14.5 l/100km ; CO₂-emissions combined: 328 g/km (WLTP); Huracán Sterrato: Fuel consumption combined: 14.9 l/100km ; CO₂-emissions combined: 337 g/km (WLTP); Urus Performante: Fuel consumption combined: 14.1 l/100 km; CO₂-emissions combined: 320 g/km (WLTP); Revuelto: The vehicle is not yet offered for sales and is therefore not subject to Directive 1999/94/EC. The fuel consumption and emission data are in the type of approval stage; Urus S: Fuel consumption combined: 14.1 l/100 km; CO₂-emissions combined: 320 g/km (WLTP); Other models depicted are not available for sale.



Few off

Limited run initiatives to boost Brand and Profitability

2007
REVENTÓN

UNITS: 35



2010
SESTO ELEMENTO

UNITS: 20



2013
VENENO

UNITS: 13



2016
CENTENARIO

UNITS: 40



2019
SIÁN

UNITS: 82



2021
COUNTACH LPI 800-4

UNITS: 112





One off

Unique manufacturing excellence

AVENTADOR J



SC18



SC20



AUTENTICA INVENCIBLE





Not only experiences for customers, but a dream of many...



MOTORSPORT



MUSEUM



BRAND EXTENSION



SOCIAL, eSPORTS & MAGAZINE



TECNO MAR



MERCHANDISING



COMMUNITY



PRODUCTION SITE VISIT



Industrial Footprint

A significant site extension to support growth

1963

10,000 m²
108,000 ft²

2015

80,000 m²
860,000 ft²

2022

172,000 m²
1,851,392 ft²

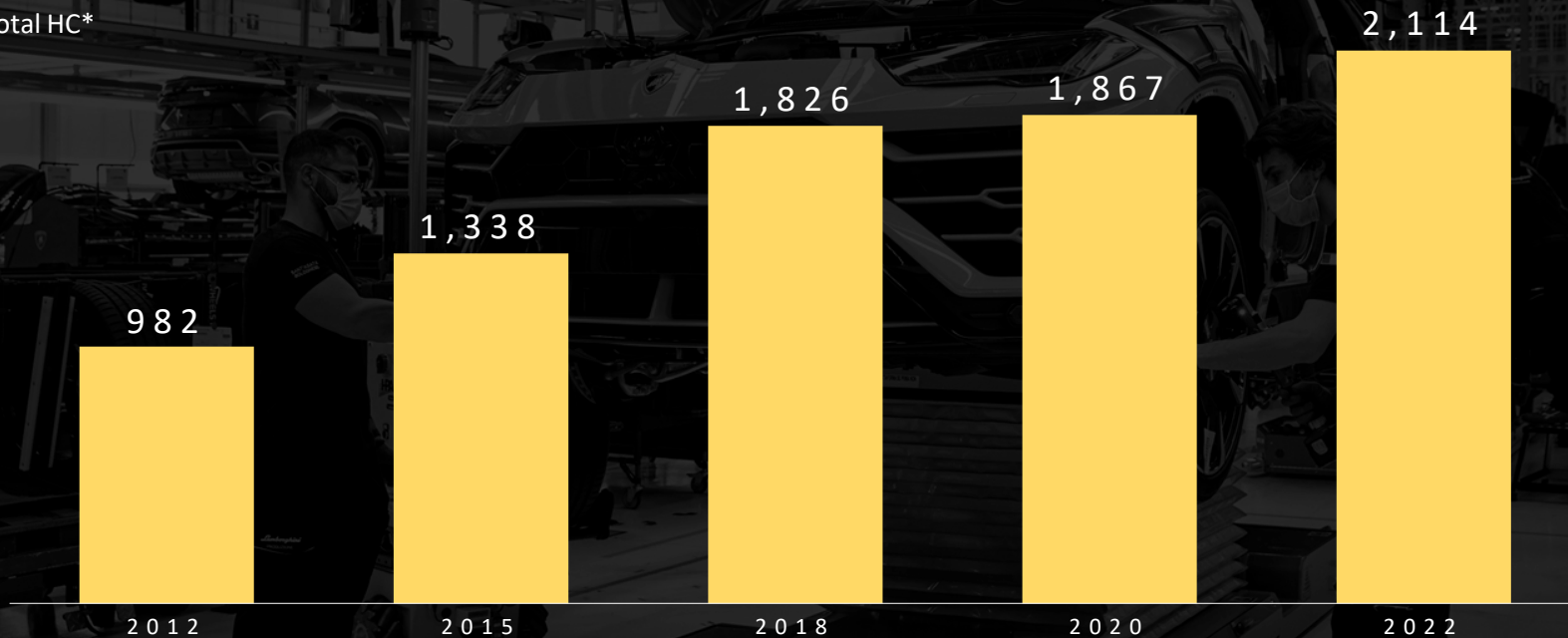




People & Organization

Headcount evolution

■ Total HC*



(*) Regions included

Models depicted are not available for sale.



Regional footprint

An optimal coverage and a well balanced sales distribution



AMERICA (35%)

49 Dealers 5 Markets

1st USA

9th Canada



EMEA (37%)

78 Dealers 32 Markets

3rd Germany

4th United Kingdom

6th Middle East

7th Italy

10th France & Monaco



APAC (28%)

53 Dealers 16 Markets

2nd China Mainland

5th Japan

8th South Korea

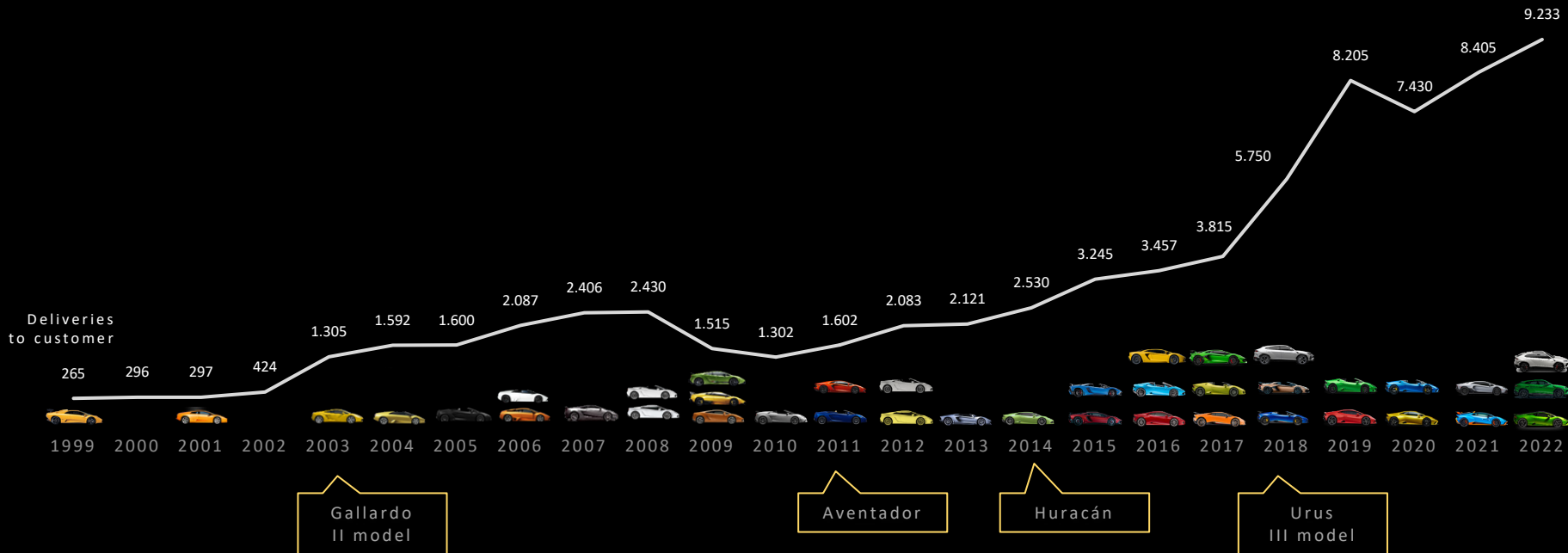
Dealers **180**

53 Markets



Sales Results

Consistent growth driven mainly by the success of new models



Urus: Fuel consumption combined: 14.4 l/100 km; CO₂-emissions combined: 320 g/km (WLTP); Huracán EVO: Fuel consumption combined: 13.7 l/100km; CO₂-emissions combined: 332 g/km (WLTP); Huracán EVO Spyder: Fuel consumption combined: 14.9 l/100km; CO₂-emissions combined: 338 g/km (WLTP); Huracán STO: Fuel consumption combined: 13.9 l/100km; CO₂-emissions combined: 331 g/km (WLTP); Huracán Tecnica: Fuel consumption combined: 14.5 l/100km; CO₂-emissions combined: 328 g/km (WLTP); Huracán Sterrato: Fuel consumption combined: 14.9 l/100km; CO₂-emissions combined: 337 g/km (WLTP); Urus Performante: Fuel consumption combined: 14.1 l/100 km; CO₂-emissions combined: 320 g/km (WLTP); Urus S: Fuel consumption combined: 14.1 l/100 km; CO₂-emissions combined: 320 g/km (WLTP); Other models depicted are not available for sale.



Direzione Cor Tauri

A strong commitment to a sustainable strategy started long ago ...

2015

Plant CO₂ neutrality
on balance

2023

Launch the first
hybrid series car

2024

Electrify the entire
product range

2025

-50% decrease
in CO₂ emissions

First fully electric model

2030

Target -80% decrease
in CO₂ emissions

TECHNOLOGY TO BOOST PERFORMANCE
"DRIVE BETTER AND FASTER"



The reference fuel consumption and emission data are determined in accordance with the procedures prescribed by law, 1 January 2022, including but not limited to the WLTP test cycle as of EU 2017/1154 amended by EU 2018/1832.



Lamborghini Investor Field trip

Paolo Poma | Chief Financial Officer, Managing Director and Board Member of Automobili Lamborghini

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Lamborghini development from 1 to 2 SSC model lines

SALES
x14

REVENUE
x21

OPERATING
PROFIT
TURNED POSITIVE

Sales 265 units
Revenue €47m
OP -€19m

DEVELOPMENT
OF THE
COMPANY

Sales 3.815 units
Revenue €1.009m
OP €52m

1999

Audi Acquisition

CARRY OVER V12 LAMBORGHINI DNA

ENHANCING V10 GROUP SYNERGIES WITH THE 2ND SSC MODEL LINE

2017

Last year with 2
SSC model lines



Lamborghini growth of last five years and 3rd model line SSUV

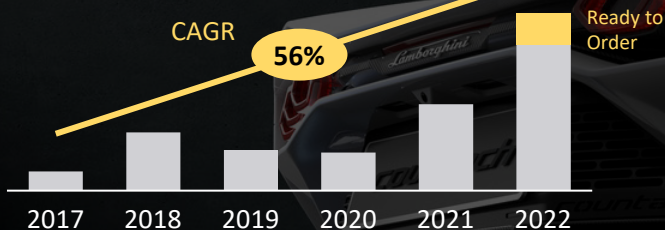




Business development & product marginality in the last five years

Order Bank

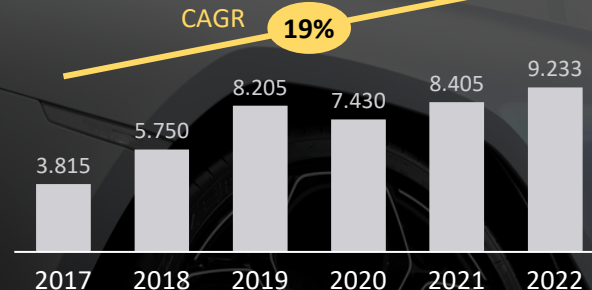
(units)



**BRAND STRENGTH
& STRONG DEMAND**

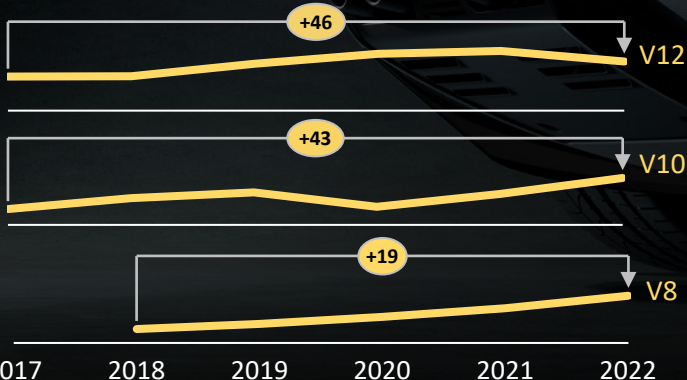
Deliveries to customers

(units)



Turnover per Car at constant FX

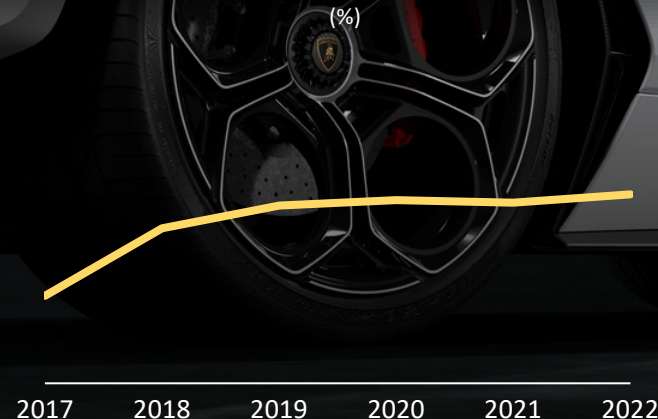
(€k)



**PRODUCT
MARGINALITY**

Personalisation on Turnover Cars & SP

(%)





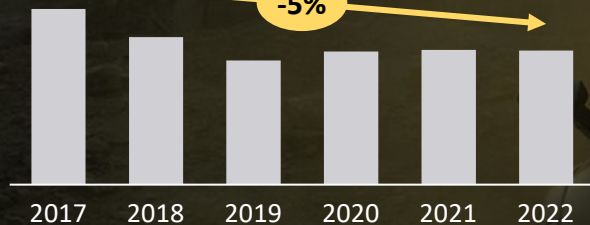
Financial sustainable growth in the last five years

Factory cost per car

(€k)

CAGR

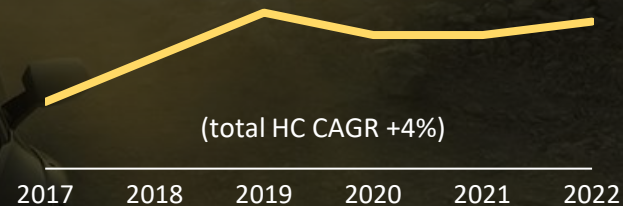
-5%



LEAN
STRUCTURE

Car per Indirect Headcount

(Car/HC)



(total HC CAGR +4%)

R&D on Turnover

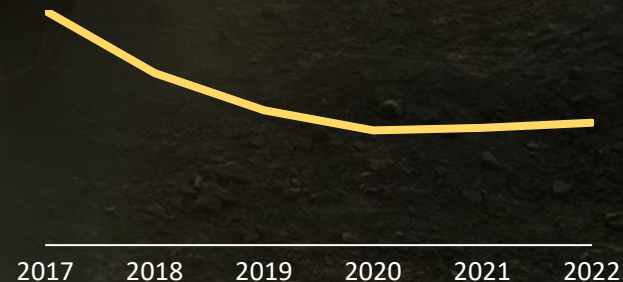
(%)



COST MANAGEMENT

SG&A on Turnover

(%)

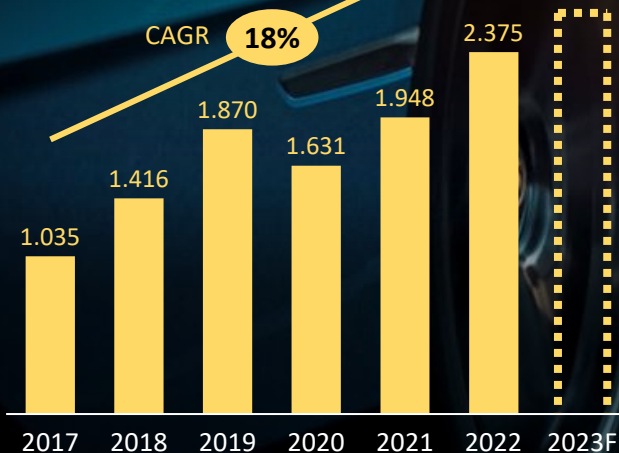




Lamborghini road to luxury profitability

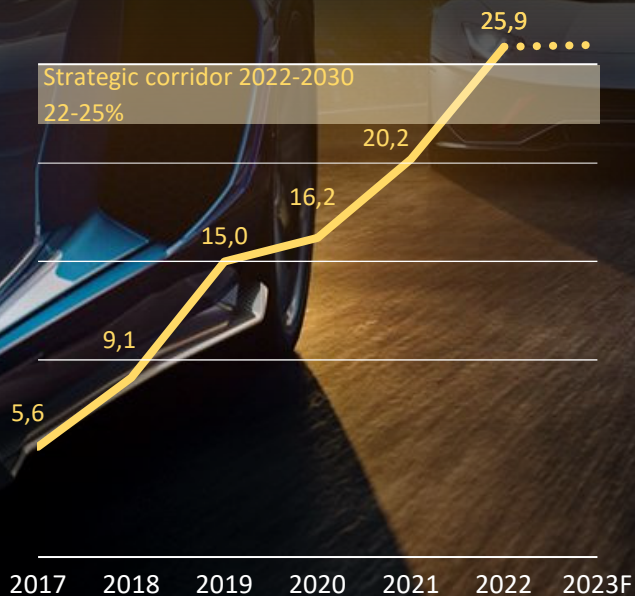
Revenue

(€m)



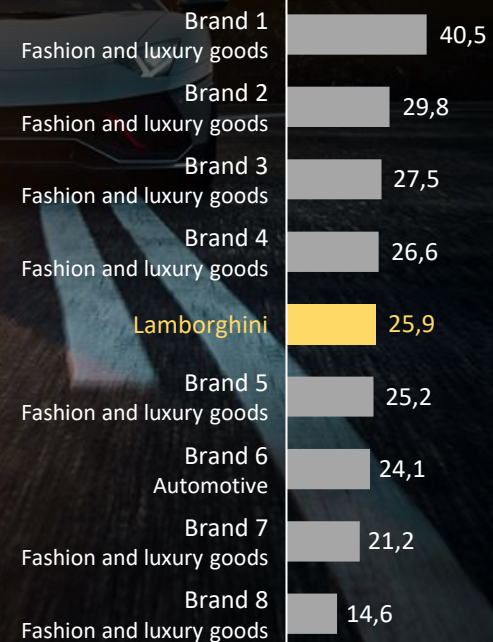
Operating Profit

(%)



Luxury Segment

(RoS %)





A very lean cost structure ...

Decrease of the Break-even point thanks to the the introduction of the 3rd car line and costs management

Break-even Point

(%)





... combined with a robust cash generation

**Negative Working
Capital**

**Optimized
Investment**

Growing Rol

2017 2018 2019 2020 2021 2022

Asset Structure

**Business
development**

**Profitability at
luxury level**

Growing EBITDA

2017 2018 2019 2020 2021 2022

EBITDA

**Strong and
sustainable
CASH
GENERATING
UNIT**

**Strategy
execution
100% SELF
FUNDED**

Cash Flow



Brand value growing fast, along with financial performance

2022 KPI

78,5

Brand Strength

Luxury avg. 80%

Automotive avg. 66%

70

Role of the Brand

Luxury avg. 68%

Automotive avg. 38%

2,1

2,6

3,1

5,5

€bn

Best Global Brand 2020

Interbrand

Best Global Brand 2021

Interbrand

Best Global Brand 2022

Interbrand

2030 TARGET



Luxury Profitability with potential in Personalization and Size

Best in class profitability

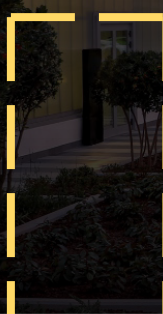
Potential in Personalization and Car Park growth

Size matters: potential growth with new product generation and 4th model line

RoS
%



Lamborghini



Brand A

Avg Selling Price*
(€k)



Lamborghini



Brand A

Sales
(units)



Lamborghini



Brand A



STRATEGY 2030

DIREZIONE

 **>10k**
CARS
yearly

PERFORMANCE

LAMBORGHINI DNA

HYBRID TRANSITION

ESG

COR TAURI

BEV

INVESTMENTS

BRAND EXPERIENCE

CONNECTIVITY

CO₂ Reduction

 **RoS**

>25%

Best in Class

First Hybrid series car
2023

Hybridization of whole portfolio
2024

First fully electric model
>2026

Prototype, not available for sale.



Q&A

Revuelto: The vehicle is not yet offered for sales and is therefore not subject to Directive 1999/94/EC. The fuel consumption and emission data are in the type of approval stage.



Lamborghini Investor Field trip

Ranieri Niccoli | Chief Manufacturing Officer and Board Member of Automobili Lamborghini

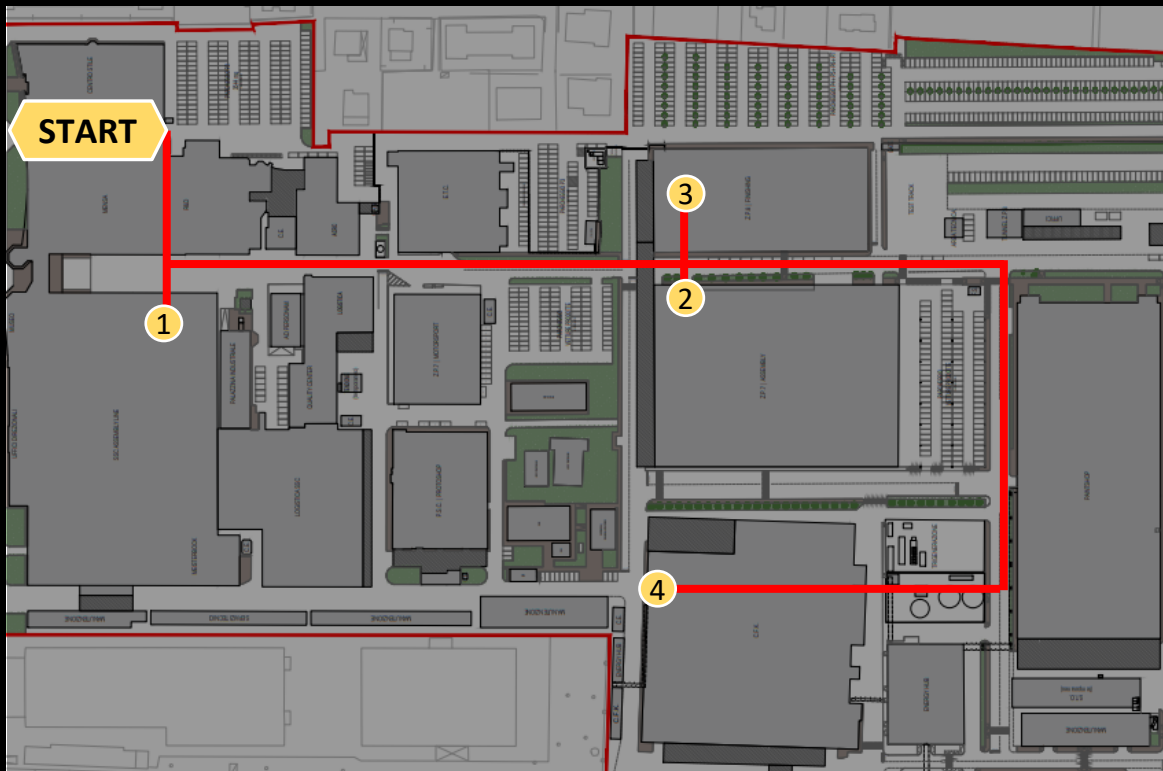
Revuelto: The vehicle is not yet offered for sales and is therefore not subject to Directive 1999/94/EC. The fuel consumption and emission data are in the type of approval stage.



Site visit

Please follow your visit-group

- 1 SuperSport Cars Assembly incl. Seddlery
- 2 Super SUV Assembly
- 3 Finishing
- 4 New Press shop





Lamborghini Investor Field trip

Federico Foschini | Chief Marketing and Sales Officer and Board Member of Automobili Lamborghini

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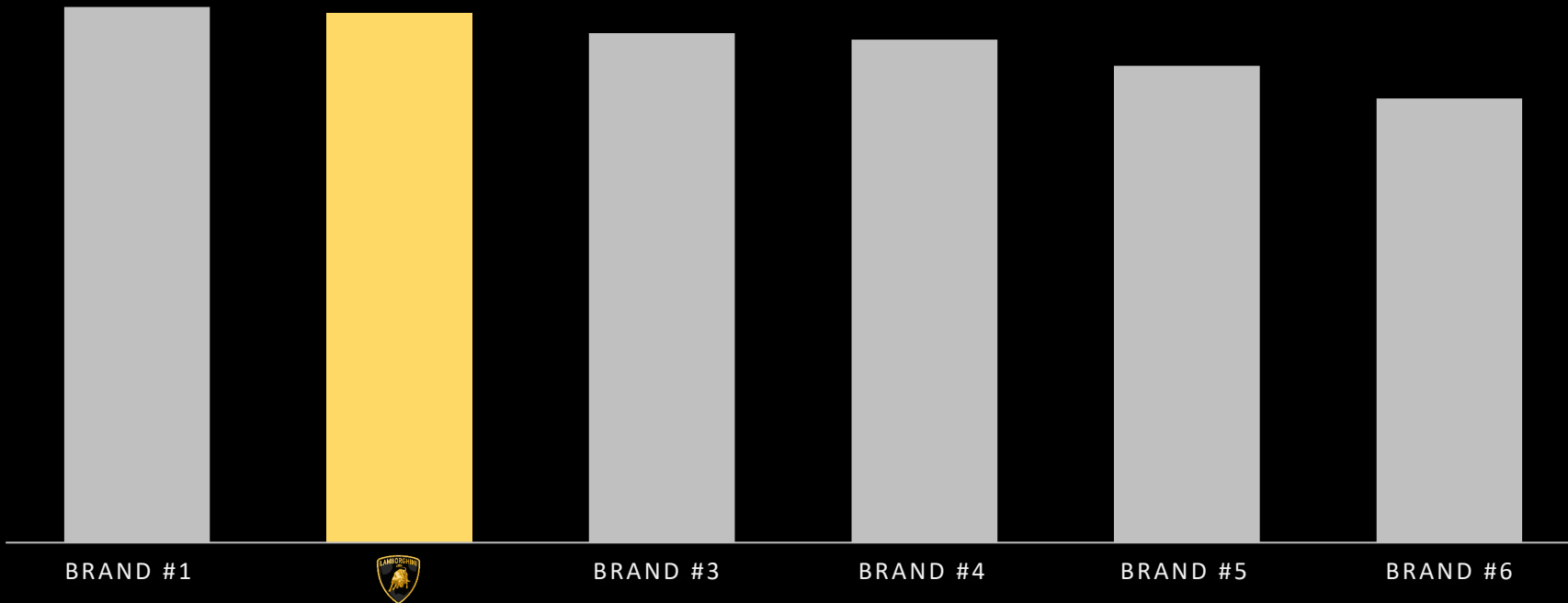
New brand positioning | A strong forward-looking attitude

The brand ID-card



Lamborghini today | Brand Strength

Lamborghini is well positioned in terms of Brand Strength among the automotive sector





A strong affinity with new generations

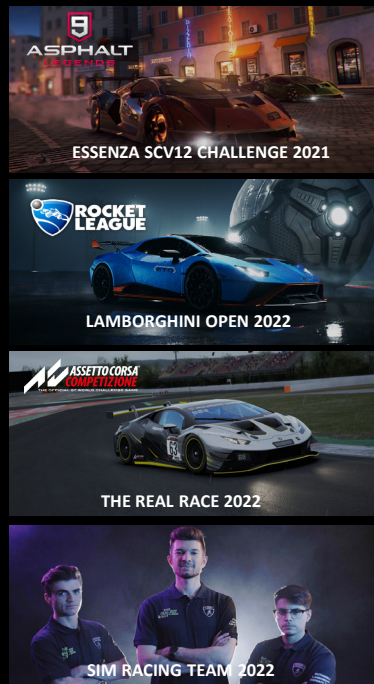
Leading position in communication touchpoints

SOCIAL MEDIA

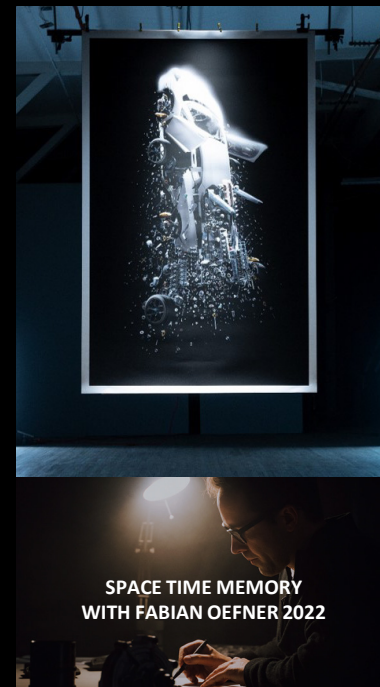
CHANNELS	FAN BASE	CLASS RANKING
	34,2M FOLLOWERS	1st
	2,3M FOLLOWERS	1st
	1,9M SUBSCRIBERS	1st
	2,9M FOLLOWERS	2nd
	13,2M FANS	2nd
	939K FOLLOWERS	4th

Latest update 06.2023

eSPORTS



NFT





What is luxury in supersportscar?

Guarantee homogeneous experience along touchpoints

EXCLUSIVITY

Dream of many, reality for few



PERSONALIZED JOURNEY

One hero of a kind

CARE

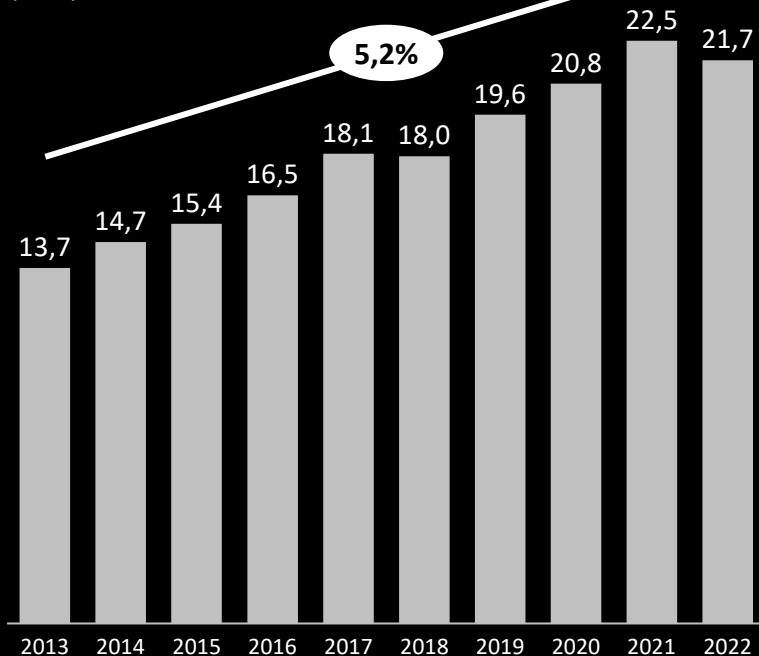
Details makes difference



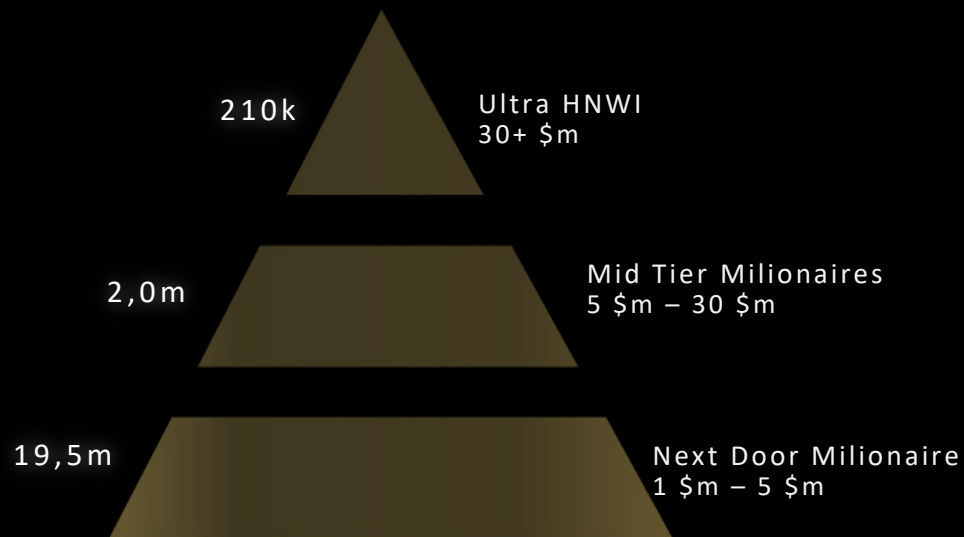
Customer profile

A stable growth of High Net Worth Individuals is supporting our sales...

HNWI Population:
(Mio)



HNWI 2022: 21,7 Mio Individuals



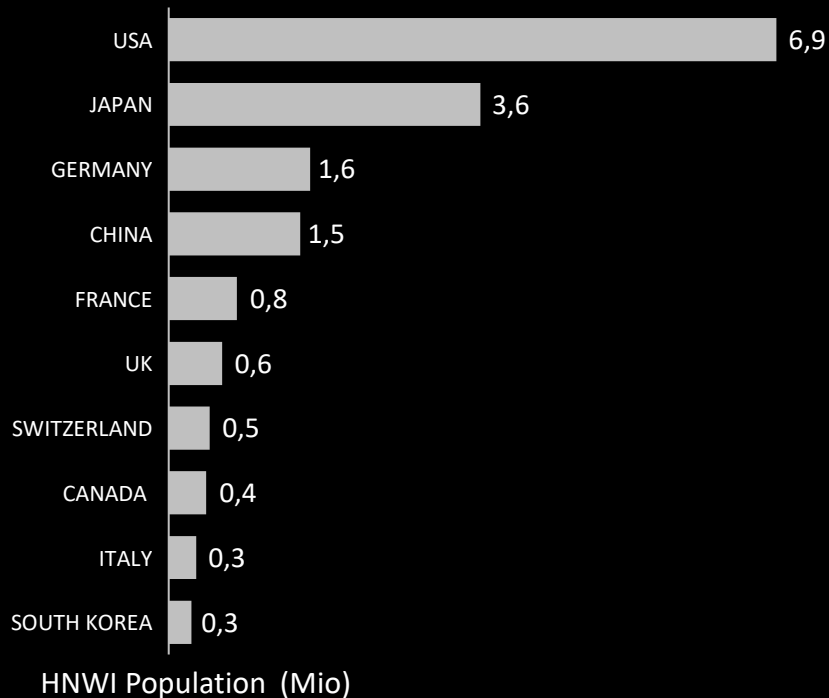


Customer profile

... and is reflected in our geographical footprint

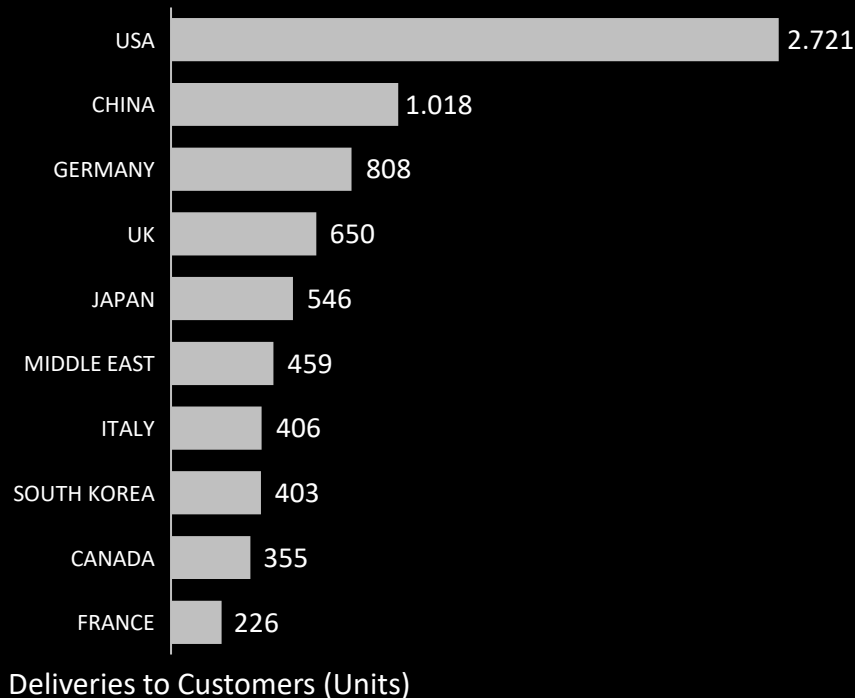
HNWI: Country Distribution

76% of HNWIs are in our Top 10 Markets



Lamborghini Deliveries 2022: 9.233 units

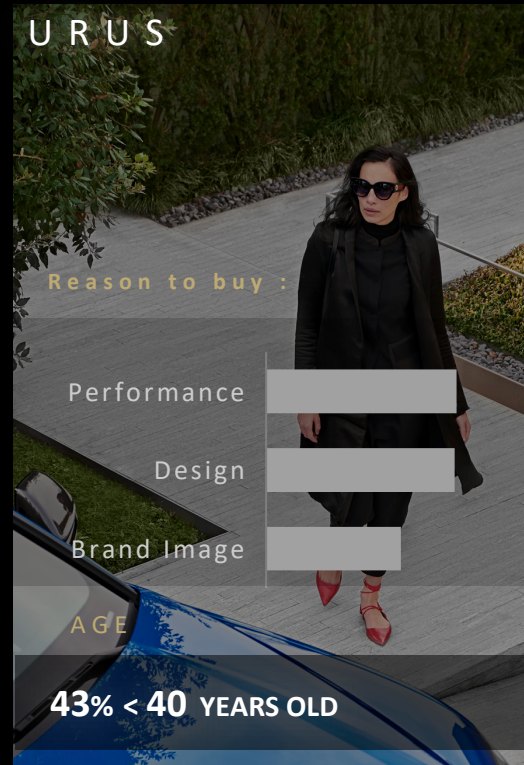
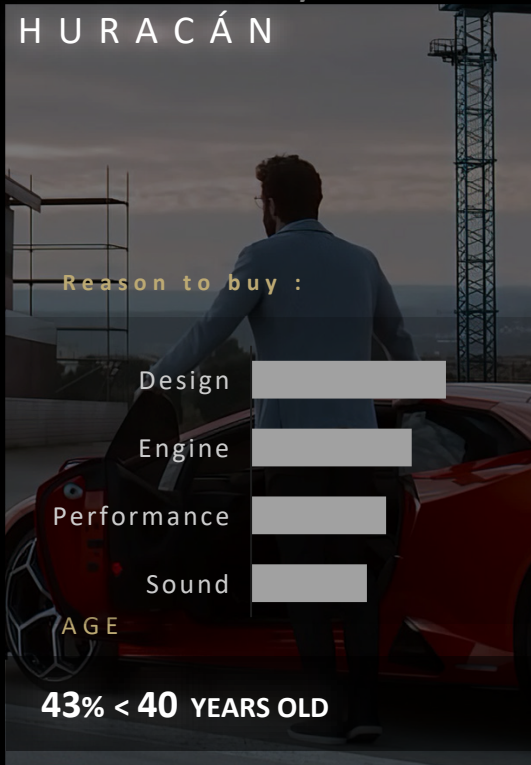
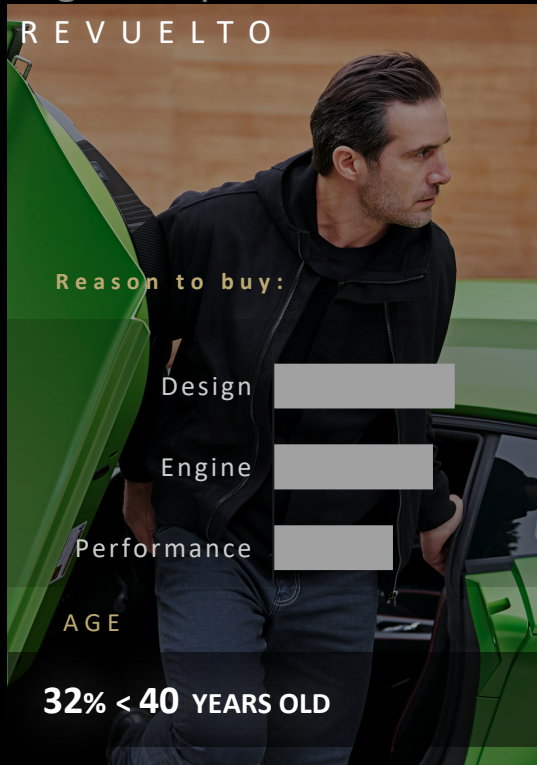
Top 10 Markets represent 82% of Total Deliveries





A Brand with the youngest customer base

Design and performance as main reasons to buy



YOUNGEST CUSTOMER BASE AMONG THE LUXURY AUTOMOTIVE SEGMENT

Huracán EVO: Fuel consumption combined: 13.7 l/100km ; CO₂-emissions combined: 332 g/km (WLTP); Huracán EVO Spyder: Fuel consumption combined: 14.2 l/100km; CO₂-emissions combined: 338 g/km (WLTP); Other models depicted are not available for sale; Urus: Fuel consumption combined: 14.4 l/100 km; CO₂-emissions combined: 320 g/km (WLTP).



Lamborghini as an Ultra Luxury Brand

Brand positioned in Luxury and Ultra High-End markets



Source: Total car market – VWG internal figures
ESS & SSUV IHS Registrations; Lamborghini – delivery to customer
ESS: Exclusive Sports car Segment SSUV: Super Sports Utility Vehicle Segment
List of Brands not exhaustive

* Cars and Spare Parts



Product line up

A complete product offer composed by 3 product lines (2 super sportscars & 1 super SUV)



REVUELTO



HURACÁN



URUS

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V12

Revuelto: the first HPEV



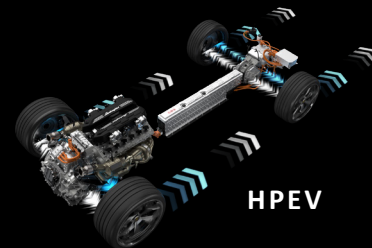
Advanced Connectivity



Iconic Design



V12 NA



HPEV



1015 CV



13 Driving Modes

REVUELTO

Outstanding Performance



Technological Improvement



30% CO2 Reduction





Huracán

A complete family that addresses a wide range of customers' needs



Fun-to-drive: weight/power, driving feeling, vehicle's dynamics, responsiveness, controls, high-revs, low inertias, sound

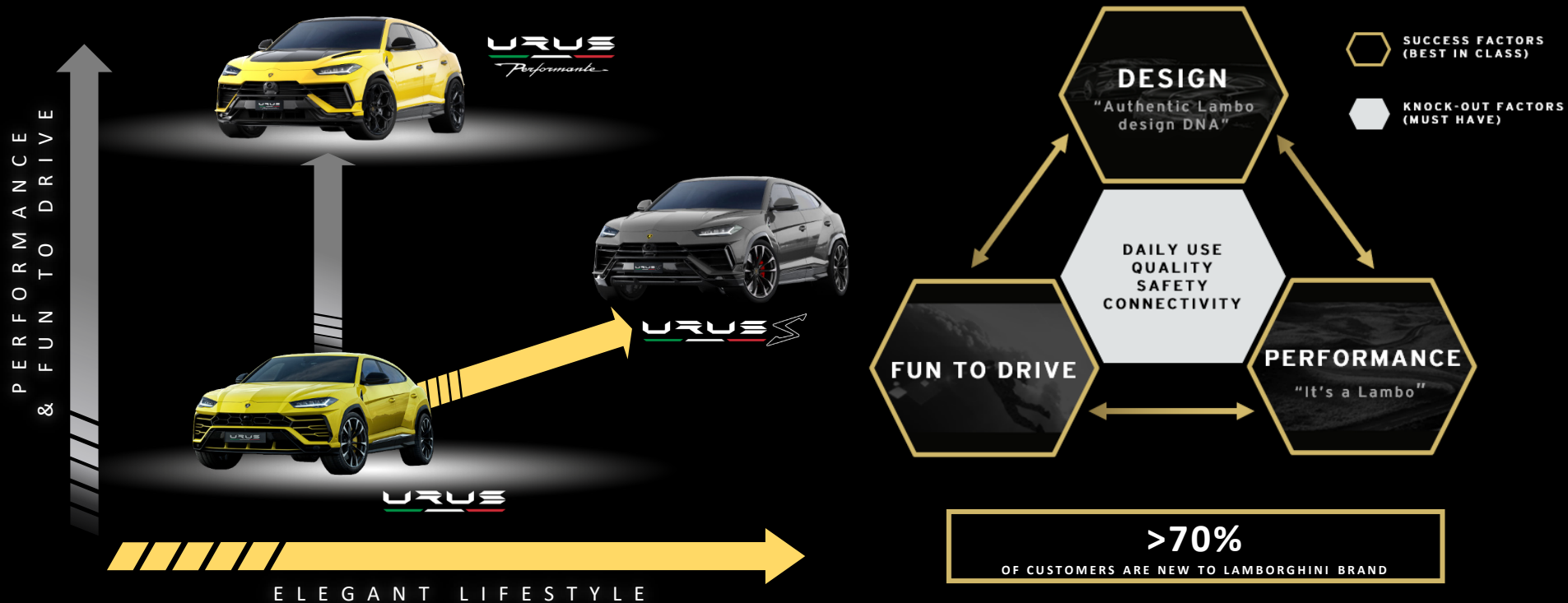
Performance: max power, max torque, accelerations, max speed, aerodynamic efficiency, lap-time

Huracán EVO: Fuel consumption combined: 13.7 l/100km ; CO₂-emissions combined: 332 g/km (WLTP); Huracán EVO Spyder: Fuel consumption combined: 14.9 l/100km; CO₂-emissions combined: 338 g/km (WLTP); Huracán STO: Fuel consumption combined: 13.9 l/100km ; CO₂-emissions combined: 331 g/km (WLTP); Huracán Tecnica: Fuel consumption combined: 14.5 l/100km ; CO₂-emissions combined: 328 g/km (WLTP); Huracán Sterrato: Fuel consumption combined: 14.9 l/100km ; CO₂-emissions combined: 337 g/km (WLTP); Other models depicted are not available for sale.



Urus

The first Super SUV, now with a wider offer



Source: Lamborghini Key 05.2023

Urus: Fuel consumption combined: 14.4 l/100 km; CO₂-emissions combined: 320 g/km (WLTP); Urus Performante: Fuel consumption combined: 14.1 l/100 km; CO₂-emissions combined: 320 g/km (WLTP); Urus S: Fuel consumption combined: 14.1 l/100 km; CO₂-emissions combined: 320 g/km (WLTP); Other models depicted are not available for sale.



Order backlog

Order bank covering entire 2024 is supporting resilience and exclusivity

REVUELTO



> 24 MONTHS

HURACÁN



End of production

URUS S

URUS
PERFORMANTE



End of production

Latest update 06.2023

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Luxury super sportscar customers' trends

Be part of an exclusive entertaining platform



CUSTOMIZATION



FEEL LIKE A PILOT



EXPERIENCES



Customization Program

Ad Personam: a complete customization program

INCREMENTAL PERSONALIZATION LEVELS



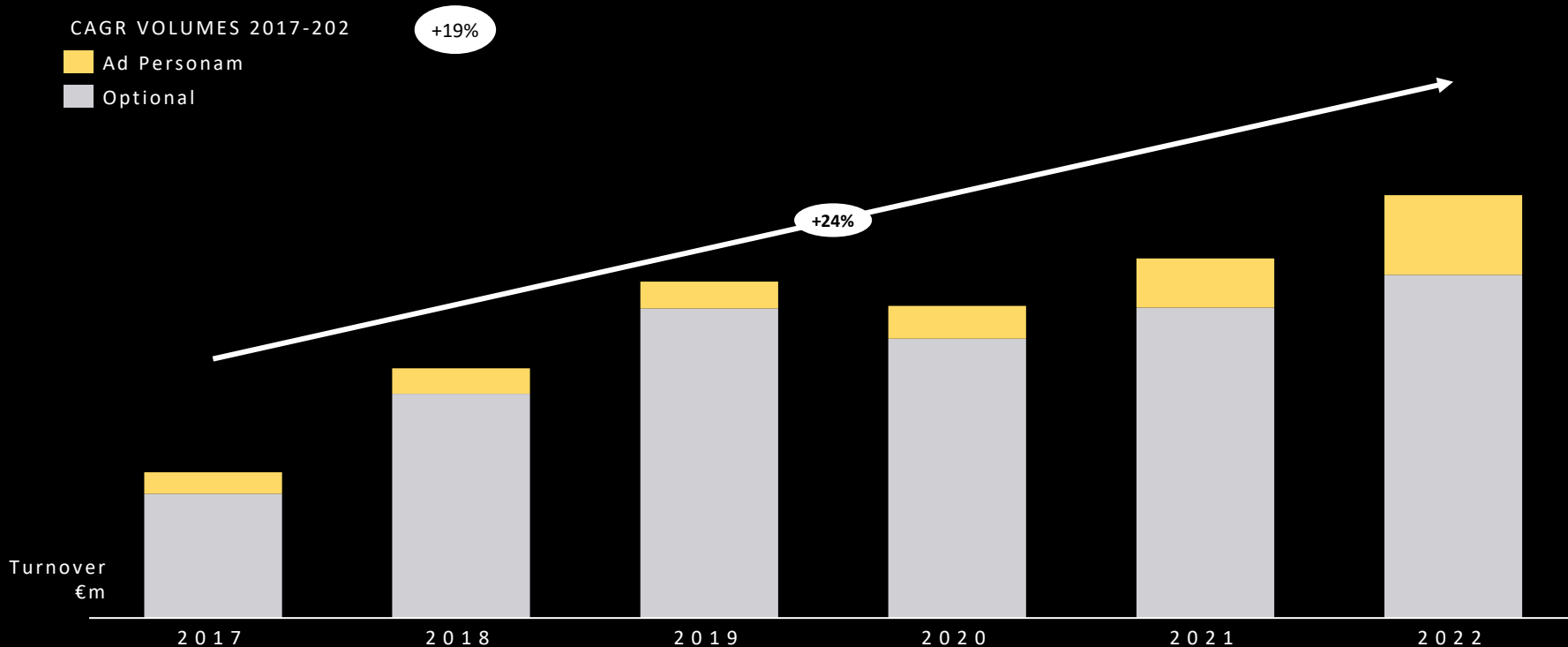
MULTIPLE TOUCHPOINTS





Customization Business

A consistent growth based on a wider offer to match customers' expectations





Spare Parts & Accessories Business

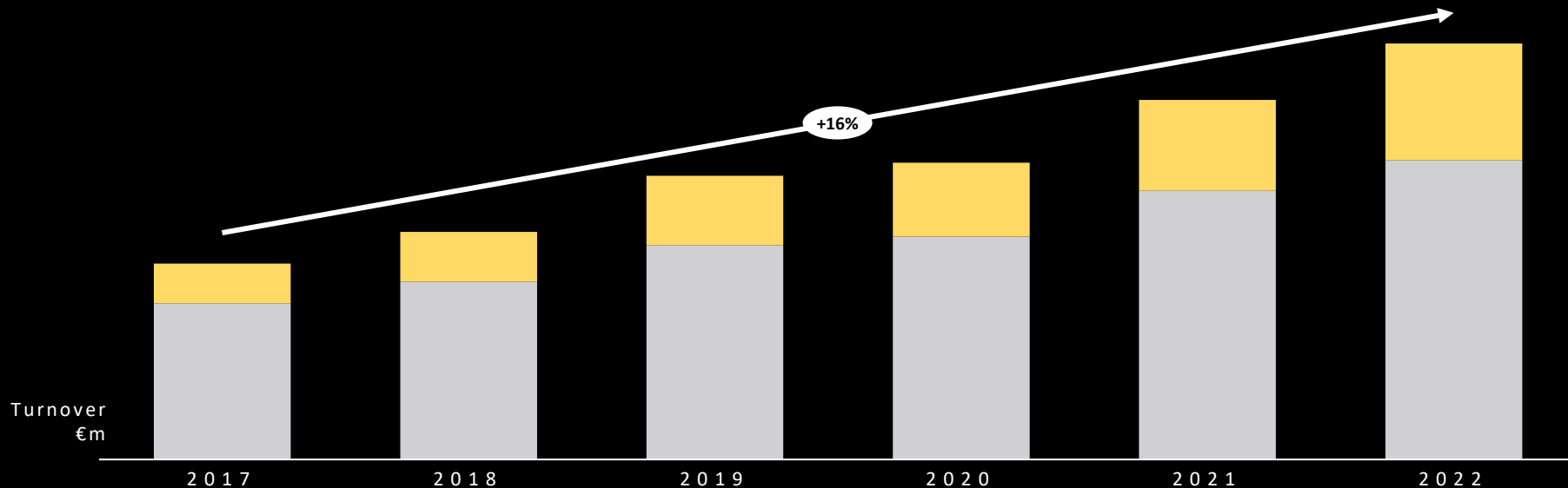
Solid parts' growth with expansion of accessory range offer

CAGR 10Y CAR PARC 2017-2022

+16%

■ Accessories

■ Spare Parts (warranty included)





Customer Experience

A physical approach...

FACTORY



DEALER



ON THE ROAD



ON TRACK



Huracán STO: Fuel consumption combined: 13.9 l/100km ; CO₂-emissions combined: 331 g/km (WLTP); Huracán EVO: Fuel consumption combined: 13.7 l/100km ; CO₂-emissions combined: 332 g/km (WLTP); Huracán EVO Spyder: Fuel consumption combined: 14.9 l/100km ; CO₂-emissions combined: 338 g/km (WLTP); Urus: Fuel consumption combined: 14.4 l/100 km; CO₂-emissions combined: 320 g/km (WLTP); Other models depicted are not available for sale.



...and a Digital Experience

Unica App: the Lamborghini World at a fingertip

more than 27.000 registered customers

Picture of car during production

Added value optionals (i.e. telemetry and trip recording)

Lamborghini Marketplace



Revuelto: The vehicle is not yet offered for sales and is therefore not subject to Directive 1999/94/EC. The fuel consumption and emission data are in the type of approval stage; Huracán Sterrato: Fuel consumption combined: 14.9 l/100km; CO₂-emissions combined: 337 g/km (WLTP); Urus Performante: Fuel consumption combined: 14.1 l/100 km; CO₂-emissions combined: 320 g/km (WLTP); Urus: Fuel consumption combined: 14.4 l/100 km; CO₂-emissions combined: 320 g/km (WLTP); Other models depicted are not available for sale.



Brand Partnership

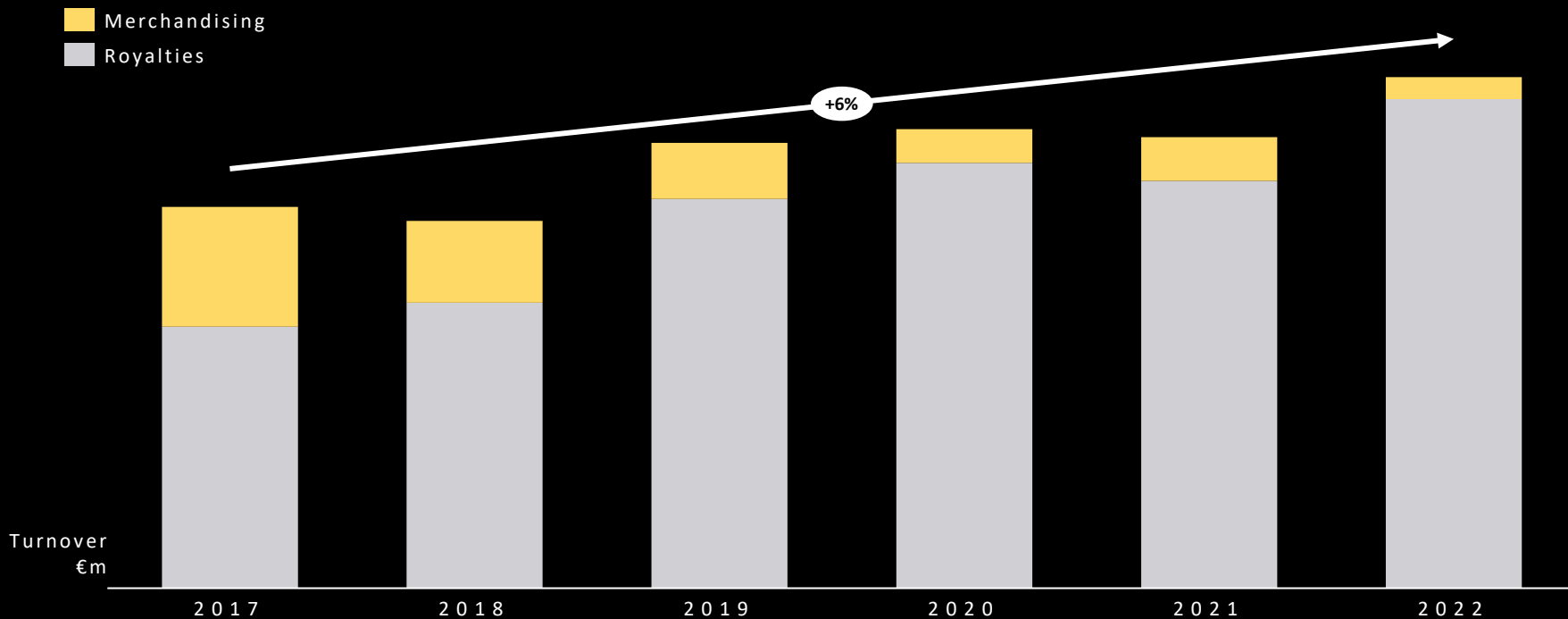
Pioneering & unconventional activations





Brand Extension

Brand strength sustains continuous growth

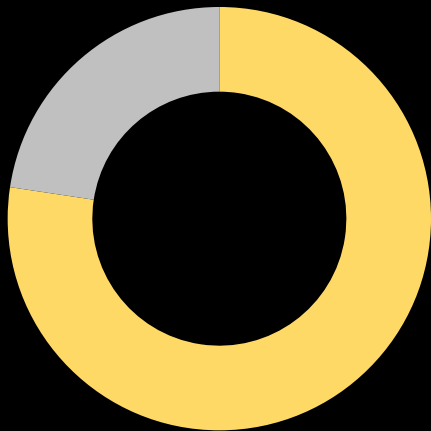




Dealer network business model

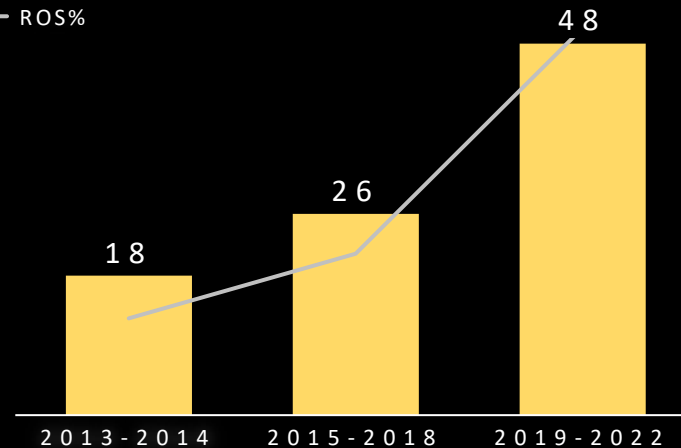
A solid and profitable dealer network

■ Audi, Bentley, Porsche
■ Others



MORE THAN 75% OF LAMBORGHINI DEALERS TRADE ALSO AUDI, BENTLEY AND PORSCHE

■ Average Deliveries to customer/Dealer
— ROS%

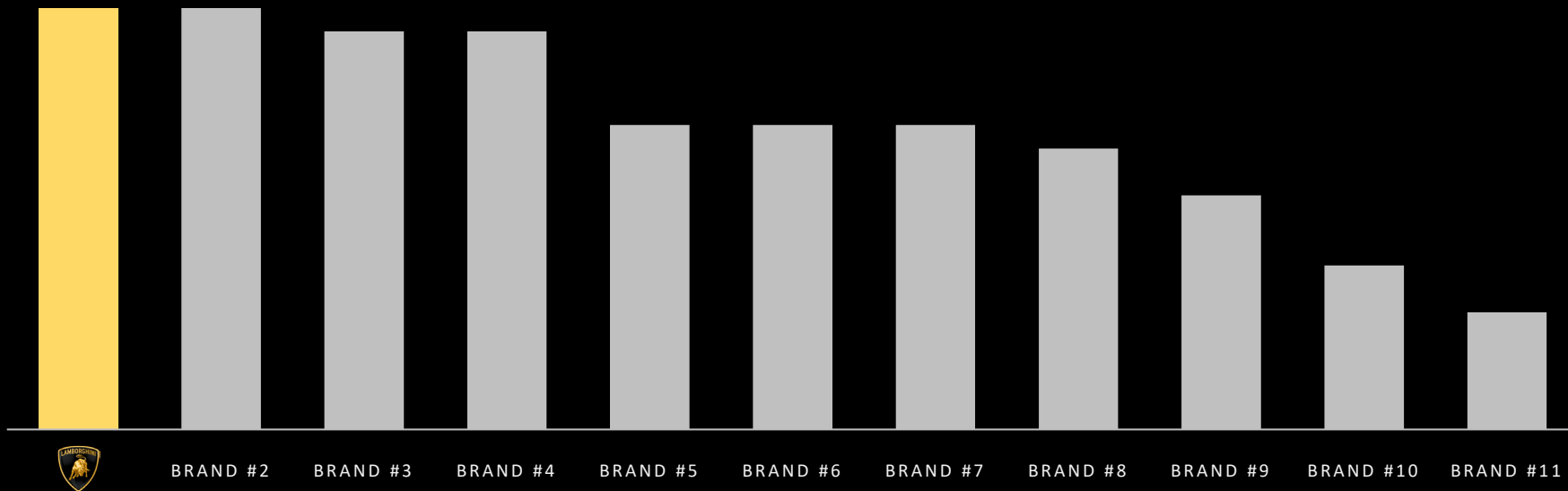


PROFITABILITY GROWTH THANKS TO A SUSTAINABLE BUSINESS MODEL



Overall customer satisfaction with Dealer network

Lamborghini rank 1st among Luxury and Top-End Premium brands





Lamborghini Investor Field trip

Rouven Mohr | Chief Technical Officer and Board Member of Automobili Lamborghini

Revuelto: The vehicle is not yet offered for sales and is therefore not subject to Directive 1999/94/EC. The fuel consumption and emission data are in the type of approval stage.



Our Way

The Sportiness of the Future

FUTURE SPORTINESS

- › HIGHER PERFORMANCE
- › EXCITEMENT & FUN
- › TECHNOLOGY AS A BOOSTER
- › ASTONISHING DIGITAL SOLUTIONS

**EMOTIONAL
EXPERIENCE**



Technical Pillars

ATTRIBUTES

DESIGN

FEEDBACK

REACTIVITY

DRIVABILITY

THE DRIVER



INVOLVMENT

EMOTIONAL PERFORMANCE

LONGITUDINAL - LATERAL



Technology DNA





Powertrain Distinctiveness

In the heart of the “Motor Valley”

POWERTRAIN AND ELECTRIFICATION COMPETENCE

- Unconventional approach to electrification
- Tradition, Know How and Expertise on Internal Combustion Engines

HV ANCILLARIES PORTFOLIO FROM AUDI GROUP

- Platform Synergies with the Group
- Full access to Audi Group components and solutions

NEW CONCEPTS

FREEDOM TO BE UNIQUE

RESOURCES WHERE REALLY MATTERS



Lightweight Material & Aerodynamic Distinctiveness

A story of success

CARBON FIBER KNOW-HOW

**WEIGHT
REDUCTION**

**STIFFNESS TO
WEIGHT RATIO**

**SUSTAINABLE
MATERIAL**

**ADDED VALUE
FOR CUSTOMER**

CFRP (Carbon Fiber Reinforced Plastic)
production: 360° in House

Models depicted are not available for sale.

SMART-AERO

**PRECISE
DOWNFORCE**

**PERFORMANCE
INCREASE**

**SMART
MATERIALS**

**LOWER AIR
RESISTANCE**

Different Patents that allow us to be a
reference point



Advanced Chassis Systems

Race Driving Made Easy

VEHICLE
DYNAMICS



USS



CONTROL

A D A S



HMI Digital Distinctiveness

Intuitive & Connected - Enhancing the Fun to Drive

CONNECTIVITY GEARED TOWARDS SPORTINESS:



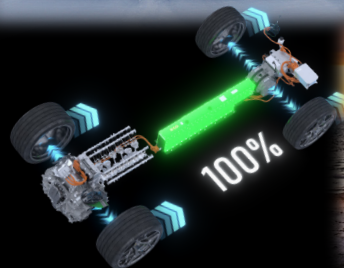
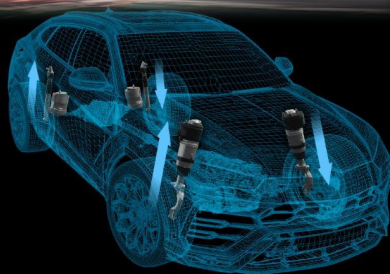
PLATFORMS SHARED WITHIN DIGITAL ECOSYSTEM OF THE GROUP



Breathless Emotions in a New Era

To instill Lamborghini's DNA

INTEGRATED CONTROLS



FUN TO DRIVE IN EVERY ROAD AT EVERY CONDITION

Huracán STO: Fuel consumption combined: 13.9 l/100km ; CO₂-emissions combined: 331 g/km (WLTP); Huracán Sterrato: Fuel consumption combined: 14.9 l/100km ; CO₂-emissions combined: 337 g/km (WLTP); Urus Performante: Fuel consumption combined: 14.1 l/100km ; CO₂-emissions combined: 320 g/km (WLTP); Other models depicted are not available for sale.



Direzione Cor Tauri

Taking the best of two worlds

INTERNAL COMBUSTION ENGINE

ELECTRIFICATION

› MORE POWER & TORQUE

› LESS CO2 & EMISSION

› ENHANCEMENT OF VEHICLE DYNAMICS

› EVOLVED CONNECTIVITY

› LIGHTWEIGHT MATERIALS



Direzione Cor Tauri

Feel Like a Pilot

**The Future Lamborghini Full Electric
will be faithful to Lamborghini DNA.**

High-Performance in every situation

Innovative technology

**EMOTIONAL
EXPERIENCE**

Dynamic control to the next level

Digitalization



Lamborghini Squadra Corse

Motorsport Pyramid



HURACAN
GT3



DTM

GT

EUROPE



INTERNATIONAL
GT OPEN

GT



Sebring 12h



UPER
TROFEO



Worldwide
Grid Record
> 100 cars



Daytona 24h



The specified fuel consumption and emission data have been determined according to the measurement procedures prescribed by law. Since 1st September 2017, certain new vehicles are already being type-approved according to the Worldwide Harmonized Light Vehicles Test Procedure (WLTP), a more realistic test procedure for measuring fuel consumption and CO₂ emissions. Starting on September 1st 2018, the New European Driving Cycle (NEDC) will be replaced by the WLTP in stages. Owing to the more realistic test conditions, the fuel consumption and CO₂ emissions measured according to the WLTP will, in many cases, be higher than those measured according to the NEDC. Therefore, the usage of CO₂ emission values measured according to WLTP for vehicle taxation from 1st September 2018 on can cause changes in this regards as well. For further information on the differences between the WLTP and NEDC, please visit www.audi.de/wltp.

We are currently still required by law to state the NEDC figures. In the case of new vehicles which have been type-approved according to the WLTP, the NEDC figures are derived from the WLTP data. It is possible to specify the WLTP figures voluntarily in addition until such time as this is required by law. In cases where the NEDC figures are specified as value ranges, these do not refer to a particular individual vehicle and do not constitute part of the sales offering.

They are intended exclusively as a means of comparison between different vehicle types. Additional equipment and accessories (e.g. add-on parts, different tyre formats, etc.) may change the relevant vehicle parameters, such as weight, rolling resistance and aerodynamics, and, in conjunction with weather and traffic conditions and individual driving style, may affect fuel consumption, electrical power consumption, CO₂ emissions and the performance figures for the vehicle.

For further information on the official fuel consumption and official specific CO₂ emissions of new cars, please refer to the "Guide to the fuel and energy consumption and CO₂ emissions of new cars", which is available free of charge at all points of sale and from Deutsche Automobil Treuhand GmbH, Hellmuth-Hirth-Str. 1, D-73760 Ostfildern or under www.dat.de.