

	<b>Chattel Mortgage with Audi Choice (Guaranteed Future Value)</b>	<b>Chattel Mortgage</b>	<b>SME Operating Lease</b>	<b>Finance Lease</b>
<b>Ideal Customer</b>	Those who want to own the vehicle and claim GST up front	Those who want to own the vehicle and claim GST up front	Small to medium enterprises (SME) and trade people who do not wish to own the vehicle but want to claim GST on each payment, and inclusion of operating costs in the payments	Those who do not wish to own the vehicle but want to claim GST on each payment
<b>Min/max contract term</b>	12-60 months	12-60 months	12-60 months	12-60 months
<b>Payment Frequency</b>	Monthly, Fortnightly or Weekly	Monthly, Fortnightly or Weekly	Monthly, Fortnightly or Weekly	Monthly, Fortnightly or Weekly
<b>Deposit</b>	Optional	Optional	Not required	Not required
<b>Fixed interest type</b>	Yes	Yes	Yes	Yes
<b>Fixed repayment amounts</b>	Yes	Yes	Yes	Yes
<b>No account keeping fees</b>	Yes	Yes	Yes	Yes
<b>Residual/balloon</b>	Payment schedule will include a balloon payment	A balloon is optional	Customer returns the vehicle at the end of the lease	As per ATO guidelines a balloon payment is mandatory for the customer
<b>Payment options</b>	Direct Debit, BPAY	Direct Debit, BPAY	Direct Debit, BPAY	Direct Debit, BPAY
<b>Early Termination</b>	Allowed but fees apply for early termination	Allowed but fees apply for early termination	Allowed but fees apply for early termination	Allowed but fees apply for early termination